Greater Richmond's Greater Newspaper The Cines & Stallad dispatch GREATEST WANT AND REAL ES TATE MEDIUM IN VIRGINIA, ANI ONE OF THE BEST IN AMERICA.

Want Ad Rates

In effect June 11, 1911.

Daily, one cent per word when a ndvance. No Ad. taken for less in cents. One and one-half cents a word all classifications except Situation Wanted for Sunday, Situation wanted, one cent a word. No Ad. Sunday taken for less than ditten cents.

no Ads, taken for less than twentyfive cents when phoned in or charged
at the counter.

Phone orders not guaranteed.

Classification not guaranteed after
930 1°. M

For business contracts, send for the Want Ad. Man, phone Monroe 1.

Lost and Joune

STRAYED FROM S19 CATHEDRAL Place, one maie blue and white setter, black cars. Liberal reward if returned.

A GOLD WATCH AND CHAIN, ON AL-len Avenue, between Proya and Main, Friday informing, may's warcur; closed face, win picture etched on inside cover, initials on watch J. B. W. I. I. HANCE, 110 Ahen Avenue. LOST, MEDIUM SIZED DOO; WINTE, With back spots; answeing to name of Spot, he conar. Reward it returned to asia Grove Avende.

LOST, BETWEEN \$17 W. FRANKLIN and Second and Broad, one ougy rope. Return to MODEL LAUNDRY and receive reward.

LOST, BUNCH OF KEYS FRIDAY might Kewara if returned to 609 North Sixin Street.

NOTIN SIXIN STREET.

STRAYED FACOR HOME FRIDAY, DEcember 23, one large, white poudle,
male, hig olaca Spot on side of body.
Answers to name of Dolly. Tag
card on collar when left home. Five
dollars reward if returned to 125
West Cary or phone Monroe 3080.

\$10 REWARD FOR INFOLMATION OF the whereabouts of J. B. Rufty, who claimed his address as R. F. D. No. 4. Richmond, Va., six months ago. He is apparently 25 years old; height about five feet seven; slenderly built. Claimed to be employed in a dairy. Address SECRETARY, 121 E. Broad Street, Richmond, Va.

LOST, A COLLIE DOG, WHITE, WITH tan spots, answers to the name of Tricksy, keward if returned to,1001 Floyd Avenue.

Grip condities, Soule

WANTED, COLUMED LEN, PREPARE as sleeping car and train port fremen and brakemen. If you we position near fucumond, write mediately, no experience necessary

MEN WANTED, AGE 18 TO 35, TO prepare for Bremen or brakemen on nearby railroads, \$50 to \$100 month-ly; experience unnecessary; no strike. Promotion, engineer or conductor, \$150 to \$200 monthly. Good tire careers. State age; send stamp. RAILWAY ASSOCIATION, Box Dis-patch.

t NADE \$50,000 IN FIVE YEARS WITH a small mail order ousiness, began with \$6. Send for free booklet Tells how. HEACUCK, Lockport, N. Y.

SALESMAN TO CALL ON THE MEDIcul profession and represent old es-tablished trade; good income guar-anteed to successful man, also one for Central Virginia. P. O. Box 121,

Philadelphia.

TELEGRAPHY, RAILROAD WORK and typewriting tought under life scholarship for only 445. Great demand for operators. MASSEY BUSINESS COLLEGE, 802 East Broad Street.

Street.

N INTELLIGENT PERSON MAY earn \$100 monthly corresponding for newspapers. No canvassing, Send for particulars. PRESS SYNDICATE, Lockport, N. Y.

Lockport, N. Y.

YOUNG AND MIDDLE-AGED MEN
for permanent positions under the
United States government; common
school education sufficient; particulars free as to salaries, dates and
places of examinations (soon to be
held in every State); samples questions, etc. 188 NATIONAL COR, INBOOKEREDING, MANKING.

BOOKKEEPING, BANKING, ARITH-metic, commercial law, rapid calcu-lations, spelling, penmanship and correspondence—all taught under life scholarship for only \$45. MAS-SEY BUSINESS COLLEGE, 802 East Broad Street.

Broad Street.

WANTED, FOREMAN FOR OUR BINDery, capable of doing finishing and
forwarding, and well versed in general bindery work, progressive and
up to date, with executive ability to
handle employes and obtain best resuits State experience, with whom
you wave worked and in what capacity; sieso age, married or single and
salary expected. M. S. & D. A. BYCK
CO., Savannah, Ga.

WANTEU, YOUNG MENTED.

WANTED, YOUNG MEN TO LEARN the automobile business; positions secured competent graduates. RICH-MOND AUTO SCHOOL, and Graham Street.

YOU ARE WANTED FOR GOVERNheat job. 430 month, send postal for list of positions open. FRANKLIN INSTITUTE, Dept. 375-L, Rochester,

7,000 GOVERNMENT JOBS OPEN. Write for free list FRANKLIN IX-STITUTE, Dept. 376-L. Rochester,

N.Y.
TELEGRAPH OPERATORS ARE IN
Breat demand. Nice work, good pay
and spiented opnortunities for advancement. Get particulars to-day,
MASSEY RUSINESS COLUEGE, 802
Lest Broad Street.

Lincitic artificial to the control of the control o

ADVERTISING SOLICITOR ACCUS-tomed to working in small town. Give details as to experience and where have been employed. RECORD, Harrisonburg, Va.

Harrisonburg, Va.

WANTED, FOR U. S. ARGIT, ABLE-bodied, unmarried men between ages of 18 and 35; citizens of United States, of good character and temperate habits, whe car speak, read and write the English language. For information, agony to recruiting either, \$20 mas be and Street, Richmond, Va.

1100.00 MANNTHI, AND

\$100.00 MONTHED AND ENPEASED TO travel and distribute samples for big manufacturer; aloudy work. S. SCHEFFER, Law Bung, Chicago.

WANTED, GOOD ADVERTISING SO-licitor for business magazine, state experience and and salary wanted, BUSINISS MAGAZINE CO., Knox-ville, Tenn.

WANTED, MEN TO EARN BARBER Trade, O by few weeks required Wages after first month. Steady position guaranteed. Write for catallogue, MOLER'S BARBER COLLEGE, 207 Bowery, New York City.

WANTED, TWO WAITERS, APPLY

1627 Main Street.

A 486, care Times-Dispatch.

YOUNG COLORED MAN WISHES SITuet; references Address 922 N Sixth

of any kind; good house man, Can
furnish first-class references. Adddress 922 N, Sixth Street.

help Manteb, Wale

MANUFACTURER SELLING DIRECT to retailers wants traveling man to carry side line white goods, dress goods, novelties. Liberal commission. THE LAKEWOOD MILLS. Box 414, Philadelphia, Va.

414, Philadelphia, Va.
KENTUCKY DISTILLERY WANTS Local representatives, exclusive or side
line, to solicit the saloon and drug
trade for Kentucky whiskey, adopted by government. WOODLAND CO.,
Dept. 14, Covington, Ky.

SALESMEN WANTED, TO EARN BIG money on the side handling our ex-cellent line of advertising faus, Every merchant in every town a pos-sible buyer. Liberal commission, Ad-dress DEPARTMENT G, GEIGER BROS. Newark, N. J.

BE A TRAVELING SALESMAN; EARN
while you learn. Write for particulars of our system. BRADSTREET
SYSTEM, Rochester, N. Y.
WANTED AM.

WANTED, AT K. A. SIEWERS'S, COR-ner Canal and Belvidere, a good wood-turner. Steady work and good wages to right party.

wood-turner. Steady work and good wages to right party.

DISTRIBUTORS WANTED IN SOUTHern territory for Cedarmist (riall's
Cedar Spray), an efficient bug-killer,
deodorant, disinfectant, dust-layer,
washing mild, furniture polish tail in
one). Our experience in other flei's
shows an actual crying need for this
meritorious combination. Demand
created by canvassing crews, window
displays, store and nouse demonstrators, and by printed publicity. Some
demand already exists an south, Selling season starts soon, continues till
late autumn. Plenty of pront ennibles distributors to deal with wholesalers, Jobbers, retailers, consumers.
Protected territory for producers.
Particulars of FileD E. HALL, Iroprictor, 227 Cranston Street, Providence, R. L.

CLOTHING SALESMAN.—WE SELL

dence, R. I.

CLOTHING SALESMAN.—WE SELL more popular priced clothing to Southern trade than any house in the country. We have opening for traveling man with established clothing trade in Arkansas and Oklahoma. Give all information in first letter. Answer quick. KING OUAL. letter. Answer quick. KING QUAL-1TY, \$26 Broadway, New York,

BE A DETECTIVE: EARN \$150 TO \$300 monthly: travel. Write SUPT. LUDWIG, 1514 Scarritt Bldg., Kan-sas City, Mo.

MEN, IF YOU WANT WORK, SELL guaranteed hosiery to wearers; big commission; make \$10 daily; experience unnecessory. Address INTERNATIONAL MILLS, 3038 Chestnut, Philadelphia.

I WILL START YOU EARNING \$4.00 daily at home in spare the silvering mirrors; no capital, tree instructive booklet, giving plans of operation. G. F. REDMOND, Dept. 314.

Boston, Mass.

HERE'S YOUR OPPORTUNITY TO make \$200 monthly; spare time; no matter where you live; no canvassing; guarantee to show you how; free particulars. H. E. ROGERS, Desk E S, Boston, Mass.

Desk E S. Boston, Mass.

SALESMEN CALLING ON PAINTERS
to carry as side line "Biancon" paste
kalsomine; saves labor and material,
liberal commission. H. M. FETTRETCH, 100 William Street, New
York.

WHITE TENANT, CULTIVATE FIVE acres tobacco, 20 corn; my land, team, tools excellent; magnificent Staunton River farm; even halves J. EDWIN BOWMAN, Randolph, Va. GERMANIA KNITTING WORKS WISH

to hear from top notch salesmen in regard to handling their lines of men's and ladies' sweater coats for Richmond and surrounding territory; strictly commission busis. Apply with full particulars to GERMANIA KNITTING WORKS, 440 Canal Street, New York.

WANTED, A GOOD, RELIABLE white man to do farm work. R. H. WRIGHT, Doswell, Va. WANTED, JOB PRESSMAN AT ONCE, Apply THE FRANKLIN PRESS CO., Petersburg, Va.

\$100 MONTHLY EASILY MADE SELL-ing our new vacuum cleaner; cheap-est one on the market; outsells everything. Address LENOX VA-CUUM CLEANER CO., 162 N. Dear-born, Chicago.

born, Chicago.

GOVERNMENT RAILWAY MAIL, DEpartmental clerk, bookkeeper, examinations everywhere soon; get prepared by former United States Civil
Service examiner; write now for free
booklet, PATTERSON CIVIL SERVICE SCHOOL, Box 1136 Rochester,
N. Y.

N. Y.

DON'T WORK FOR OTHERS. START
mail order business at home. I made
\$3,500 last year. Let me tell you
how, instructive bookiet free. VOORHIES, Desk 413, Omana, Neb.

\$25.00 WEEKLY AND EXPENSES TO trustworthy people to travel and dis-tribute samples for big wholesale house. C. EMERY, 641 Plymouth,

BECOME OUR REPRESENTATIVE, position permanent; double your present income; others doing it, making \$10 to \$20 daily. Experience annecessary. Write to-day. DAVIS TOILET CO., 1496 Carroll Ave., Chicago.

EARN \$30 WEEKLY TAKING ORDers for cut rate groceries. Otufit free, STANDARD GROCERY CO., 352 Ar-cade, Cleveland, Ohio, UNYBODY CAN EARN \$20 WEEKLY

STANCOCCIONED CONTROL OF THE CONTROL

BALL PLAYERS WISHING TRYOUTS ALL PLAYERS WISHING TWO Send In minor leagues, register now. Send In minor leagues, transportation for minor luminate wages; transportation for luminate minor large many larges. The minor largest minor largest many largest many largest many largest minor largest many largest minor largest many larg

GORDON PRESS FEEDERS, EXPERI-enced, male or female. EVERETT WADDEY CO.

WANTED, COMPETENT STENOGRA-pher, familiar with wholesale mer-catille work, for permanent post-tion. Salary to begin, \$49 per month, Address ACCURACY, care Times-Dis-patch.

WANTED, A DRIVER FOR GROCERY WASON. Apply MONROE GROCERY CO., 318 West Broad,

Situations Clantes, Wale

WANTED, POSITION AS CHAUFFEUR by competent young man of good character and ability. Will give test of references, Address F 773, care Times-Dispatch.

Times-Dispatch.

A REPRESENTATIVE YOUNG MAN, covering Virginia and North Carcilina, can handle business proposition of merit not requiring too much
time. C 614, care Times-Disputch.

WANTED, CLERICAL POSITION BY experienced man; A1 reference fur-nished, Address F 779, care Times-buspatch.

BUSINESS MAGAZINE CO., KRONville, Tenn,
MACHINEST WANTED: ONE TO
keep in repair air drills: experience
on drills absolutely necessary; good
job for right man. Apply by inter
to UWARRA MINING COMPANY,
Candor, N. C.

225 WEEKLY JOB GUARANTEED
men who learn automobile business,
We teach you at home in ten weeks,
booklet free. HOUTHENTER AUTO
SCHOOL 679, Rochester, N. Y.

BUSITION OF FARM MANAGER

WANTED, SOME GOOD MEN TO SELL and demonstrate the Little Wonder gas burner, the best money-making proposition it is possible to get Come in and talk it over JENNINGS & CO., 510 East Main Street.

Situations Wanteb. Wale

REGISTERED DRUGGIST DESIRES
position: A No. 1 references Eivon
anywhere. D 633, care Times-Dis-

COMPETENT DOUBLE-ENTRY bookkeeper and office man desires position. Good references. Address C 576, care Times-Dispatch. WANTED, POSITION IN BANK, BY A sober and industrious young man, capable of keeping double-entry books. Can furnish best references as to character and integrity; bond if necessary. A 477, care Times-Dispatch.

Dispatch,
YOUNG MAN WITH EXPERIENCE IN
draughting office desires position
with building contractor; best referonces. F 770, care Times-Dispatch. MAN, WITH TEN YEARS EXPE-rience in wholesale and rotali giocery, commanding large trade, desires position with good firm. A 491, care Times, Dispatch.

491, care Times-Dispatch. DENTIST (LICENSED, YOUNG MAN, single) wants to locate in a good town or go in partnership with older dentist. If interested address H 655, care Times-Dispatch.

Care Times-Dispatch.

YOUNG MAN WANTS WORK AT once. Any kind where there is good chance for advancement. Two years high school education. References given. D 654. care Times-Dispatch.

POSITION WANTED BY A SOBER and industrious young white man, not afraid of work, tnoroughly caporienced with all kinds of larm work and stock raising. Can hante amy kind of machinery. Wishes to take a farm on snares or will work by the month enter; wants position at once, J. C. L. R. F. D. No. 1, Box 4c, Quinton, Ve.

WANTED, POSITION WITH REAL EState arm by young man; college cou-cation; willing to do anything to learn the business. Address Box 402, Ashland, Va. YOUNG MAN, EXPERIENCED IN cle. cal work, wants position at

cle. cal work, wants position at once. Excellent recommendations. F 768, care Times-Dispatch. POSITION WANTED BY A COLORED man; wait table or do most any-thing around house; good reference, at No. 1120 North Second Street.

YOUNG MAN, AGED EIGHTEEN, WITH experience as shipping clerk, desires position with chance of promotion; references. Address C 617, care Times-Dispatch.

A MAN WITH EIGHTEEN YEARS'
experience in general more wants
position as manager or salesman; a
hard worker; can give best of references as to ability, character and experience. Address Box 5, Scottsville,
Albemarle county, Va.

VORK WANTED BY YOUNG MAN OF one year's experience in automobile shop or garage. Address E 729, care Times-Dispatch.

WANTED, BY YOUNG MAN, POSITION

wanted, By Young Man, Position, as bookkeeper or assistant; good references as to ability and habits, Address A 490, care Times-Dispatch.

GENERAL, OFFICE MAN, BY ONE qualified for accounting, sales and purchase departments; experienced in managing clerical and sales forces, Best references furnished. Moderate salary to begin. Address A 483, care Times-Dispatch.

Times-Dispatch.

(YOUNG MAN, 17 YEARS OF AGE, wants a situation, Knows typewriting and stenography, Can bring best references as to character, etc. Address A 483, care Times-Dispatch. dress A 483, care Times-Dispatch.

PCSITION WANTED IN OR NEAR
Richmond by expert meat-cutter
and salesman; fifteen years' practical experience, now holding a
responsible position with the largest retail dealers in Washingington; can furnish the very best of
references and reasons for making
change; strictly sober; and if the
writer of this ad don't come up to
expectations, not one penny will be
expected for services, and unless you
have an opening for a man that deserves and appreciates a permanent
position, don't answer. Reasonable
price to begin. Apply to MANAGER,
814 E. Street, Southeast, Washington, D. C.

814 E. St ton, D. C. ton, D. C.

STRICTLY SOBER MAN DESIRES
permanent position as night watenman; has knowledge of boilers. Address A 487, care Times-Dispatch. AI CLEANER AND PRESSER, ALSO

SHORTHAND, TYPEWRITING, SPELL ing. English, mimeographing in Bing—all taught under life scholar snip for only \$45. MASSEY BUSI NESS COLLEGE, 802 East Brond Street.

ANY LADY CAN EARN \$10 WEEKLY copying, addressing, at your home evenings. Book, io cents in silver. Tells now. Monarch Manufac-Turing COMPANY, Washington, D. C.

\$2.50 PER DAY PAID ONE LADY IN each town to distribute tree circulars for concentrated flavoring in tupes, permanent position, F. E. BARR Co.,

Labiles MAY EARN GOOD PAY COLY-

patch.

ANTED, WORKING FARMER, NOT a manager. State experience and wages desired. W. T. HOOD & CO., Richmond, Va.

EANTED, A DRIVER FOR GROCERY

AND DEPT. 186, Chiago.

LADIES, MAKE SUPPORTERS 413 per hundred; no canvassing; material tarinished. Stamped enveloped for particulars. Walks of SUPPLIA

WANTED, AT 1766 GROVE AVENUE, WANTED, AN EXPERIENCED CASHher for dining room. Apply at noteL RICHMOND.

OUNG LADIES, BECOME SELF-supporting by learning bookkeeping shortnand and typewriting. Send to catalogue or visit school for partic-ulars. MASSEY BUSINESS COLLEGE 802 East Broad Street.

Gelp, Wale and Jemale

BIG MONEY WRITING SONUS, THOUsands of dolars for any one who
can write successful words, or music,
Past experience unnecessary. We
want original song poems, with or
without music, Send us your work
to-may, or write for free particulars.
II. KIRKUS DUGDALE CO., Dept. 348,
Washington, D. C.

WANTED, 987 WOMEN AND MEN for homes in the Northern States and ciuces, and for Virginia, also 500 colored laborers for the old North State. Apply SOUTHERN INTELLIGENCE OFFICE, 211 1-2 N. Sixth Sireet.

WANTED, THREE COUPLES, FIF-teen men and thirty females for this and acthern states, ranscounting and No thern States, transportations advanced MARTIN & SLAUGHTER, 28 North Ninth Street.

WANTED, COOKS, MAIDS, WAIT-resses, drivers, porters, farm and dairy hands, MARTIN & SLAUGHT-ER, 28 North Ninth Street. AMBITIOUS BOYS AND GIRLS WANTed to prepare or good paying ,ositions at our modern school of business, shorthand and telegraphy. Enter any time; no vacations. MASSEY
BUSINESS COLLEGE, 302 E. Broad
Street.

Situations Wanted, female

WANTED, POSITION BY A STENO-grapher, with some experience in bookkeeping. D 677, care Times-Dispatch. SIDE LINE, FOCKET SAMPLES; 10 minutes, \$10 commission; high-grade mon only; no other need apply. AD-VERTISING NOVELTY CO., Newton,

WANTED, CHECKER FOR KITCHEN, first-class hotel, Apply to the STEW-ARD, Stumpf's Hotel,

ARD, Stumpt's Hotel.

COLORED WOMAN WISHES POsitton as first-class cook, in private
family. Apply at 217 East Leigh.

SERVANT WANTED FOR GENERAL
house work. 101 1-2 East Clay.

WANTED, SEVERAL LADY SOLICItors. Apply Monday, 9 to 10 A. M.,
112 N. Eighth Street.

LADIES, MAKE SHIELDS AT HOME; \$10 per 100. Work sent prepaid to reliable women. Particulars for etamped, addressed envelope. EURE-KA CO., Dept. 35, Kalamazoo, Mich.

COMPETENT WIDOW DESIRES POSI-tion as manager of apartment house, hotel or private home. Address E 724, care Times-Dispatch.

724, care Times-Dispatch.

WANTED, A LADY FOR OUR CORSET department; one who has had experience in fitting preferred. THAL-HIMER BROS., Fifth and Broad.

WANTED, BY AN EXPERIENCED stenographer, a position where accuracy rather than speed is the object. A lawyer's office preferred. A 492, care Times-Dispatch.

STENOGRAPHER, SIX YEARS EXPE-rience, desires position. Phone Madi-son 5680-J.

YOUNG LADY, BRIGHT AND ACTIVE and experienced in office work, desires position. Address E 594, care Times-Dispatch. WANTED, POSITION WITH SOME private branen exchange, by for-mer telepanen operator. Call Maul-son 7437.

100.3G LADI STENOGRAPHER NOW employed, desires to make change; thoroughly competent. C 577, care Times-Dispatch.

Processional Gelp Gcianted

THE VIRGINIA TEACHERS BUREAU supplies colleges, private and public schools with teachers of all grades. Teachers wanted. REV. R. W. CRID-LIN, Manager, Manchester, Ricamond,

Situations, processional

WANTED, PUPILS TO COACH IN public school branches by teacher with six years' experience. Testimonials sent. Address "COACH," care Times-Dispatch.

EXPERIENCED PUBLIC SCHOOL teacher will take pupils at her nome or pupils home. 2009 Stuart Avenue.

A TRAINED NURSE DESIRES A POSItion as companion; references ex-changed. Address B 535, care Times. Dispatch.

Solicitors and Salesmen

BUILTHOUS AND SALESMEN

A STRONG FINANCIAL INSTITUTION,
21 years olu, has an opening for a
man who can induence investments
in a high-class security, paying regular and increasing cash dividends
Address 'Permanent,' 335 Southern Bidg., washington, D. C.

WANTED, EXPERIENCED SPECTALty salesman for 1912, Give age and
past experience, and will time arrange interview and make offer. NaTIONAL IMPORTING CO., Granite
Bidg., St. Louis, Mo.

AGENTS, \$50 TO \$250 PER WEEK
selling Success hand vacuum cleaners, 121,000 in use. Superior to any
cleaner made at any price. We prove
this, Ifishiy polished, nickel-plate
and alum...am throughout. Sont on
trial. HUTCHISON MFG. CO., Wilkensburg. Pa.

WANTED, SALESMEN TO SELL 15

WANTED, SALESMEN TO SELL 15
"Snappy" assortments to all classes
of merchants in small towns. Exclusive territory; 25 per cent. commission, with drawing account or
salary if preferred. Give reference
and past record. NATIONAL IMPORTING CO., St. Louis, Mo.

SALESMEN WANTED TO HANDLE our immense line advertising art cal-endars, specialities and novelties. None but satesmen need apply, kef-erences with first letter. VERTISING COMPANY, Kansas City

FOR HIGH-GRADE LINE MIXED paints at prices which will get business. Liberal commission. MOKGAN PAINT MFG. CO., Brooklyn, New York.

York.

SALESMEN, EXCLUSIVE TERRITORY, thorough coaching. Good money to active men of enaracter cailing on selected people; dignified work. INTERPRATERNAL COMPANY, 256
Broadway, New York City.

TRAVELING MEN TO SELL ADVER-tising paper and bags as side line in Virginia; men visiting small towns protected; samples compact and light; commissions liberal. State water you travel and what other lines you carry. PAI-ER DEPARTMENT, Kemper-Thomas Co., Cincinhati.

hatt.

LARGE MANUFACTURER OF SPEcclairy line with established trade wants experienced traveling salesmen. Salary position and expenses advanced. Reply with references. IROQUOIS MFG. CO., Cleveland, O.

WANTED, SALESMEN OF ABILITY and neat appearance to call on all merchants in their territory. Elegant side line; convenient to carry. Good commissions, prompt reinitances, Bellmon't MFG, CO., Cincinati, Ohio. WANTED, SALESMEN, EARN \$250

Sary. BLATO CO., Station L. New York, N. Y. WANTED, SIDE LINE MEN TO HANa first-class proposition on com-ssion, good profit. Write for par-thars. THE HARWARD MFG., Cleveland, Ohlo.

WANTED, SALESMAN TO SELL LINE of fancy fruit ciders in small country towns; salary, \$125 per month and expenses. Prefer those with experience. RED CROSS VINEGAR CO., St. Louis, Mo.

ALESMEN WANTED TO SELL AIR brush design show cards, price tick-ets and other specialties for iner-chants. Big profit, Catalogue free. MERCHANTS: SPECIALITY CO., 342 Athenseum Bidg., Chicago.

Athenaeum Bldg., Chicago.
WANTED, SALESMEN COVERING
specific territory (all sections open),
preferable soliciting dry goods and
men's turnishers, to carry our celebrated scaled handkerchiefs; 71-2 per
cent. commission. NATIONAL,
HANDRERCHIEF COMPANY, 271
Broadway, New York City.

SALESMAN, EXPERIENCED IN ANY line to sell general trade in Virginia, unexcelled specialty proposition. Commission contract, \$35 weekly for expenses. THE CONTINENTAL JEW-ELRY CO., Cleveland, Ohio. THE LINE SALESMEN! BIG MONEY.

Samples easy to carry; goods sell vo all merchants in your territory; sell-ing season started; prompt remit-tances every week. Write at once. DEPT. F. BENNETT-THOMAS MFG. CO., Chicago. WANTED, TRAVELING SALESMEN on commission, exclusive or side line. BUMANN MFG. CO., Litchfield, III.

SALESMEN—WANTED, SEVERAL young men to represent New York firm, experience not necessary, except as far as ability is concerned, as regards salesmanship. Apply to W. II. WILSON, Room 210, Foster Building, from 8:30 to 9:30, 4 to 5:20.

SALESMEN TO HANDLE OUR HIGH-grade lubricating oils, auto oils, greases, paints, varnishes and com-plete specialty line. Salary or com-mission. CENTRAL PETROLEUM CO., Cloveland, Ohio. STATE SALES MANAGER, CAPABLE of handling salesmen for high-class automobile accessories. Large income. Will bear thorough investigation. Small capital necessary. SIM-PLICITY SUPPLY COMPANY, Commercial Building, Cloveland, Ohio.

Solicitors and Salegmen

WANTED, CAPABLE SALESMAN FOR Virginia to begin work at once; permanent contract to right party; staple line for general mercantile trade Liberal weekly advances made Virginia to begin work at once; por-manent contract to right party; staple line for general mercantile trade. Liberal weekly advances made for expense purposes; references re-quired. MILES F. HIXLER CO., Cleveland, O.

Cleveland, O.

CAPABLE SALESMAN TO COVER VIRginia with staple line; high commissions; \$100 monthly advance and permanent position to right man, JESS H. SMITH CO., Detroit, Mich. SALESMEN WANTED: HIGH-CLASS
1641 estate proposition: 33 per cent.
commission. TAVAH OIL AND GAS
DEVELOPMENT CO., Fort Worth,
Texas. 910 First National Bank
Building.

SALESMEN WANTED. NO EXPERIence required. Earn good wages while learning. Hundreds of good positions now open, paying \$1,000 to \$5,000 a year. Write to-day for particulars, list of openings and testinonnais. Address nearest office, DEIT, 162, NATIONAL SALESMEN'S TIKAINING ASSOCIATION, CRICAGO, NEW YORK, Kansas City, Seattle, New Orleans, Toronto.

WANTED, SALESMAN OF ABILITY
TO REPRESENT ESTABLISHED
BROKERAGE COMPANY, OFFERING ATTRACTIVE ISSUE OF 8 PER
CENT. PREFERRED STOCK, REFEREACES REQUITED, K 751, CARE
THAES-DISPATCH.
LAND SALESMEN WANTED IN A ST.

CHART PROPERTY OF THE PR

Times-Distacti.

AND SALESMEN WANTED, IN AND out of the city. Live leads furnished. Property will bear strictest investigation. Expenses or investigations for prospective purchasers paid by us. Thorough sching instructions. Perfect, simple, understandable inverture; unusually liberal commission; splending co-operation. The firm is one of the strongest complete land organizations in America. Address Lock Box 824, Chicago.

Agents Wanteb

He WHO HAS A PITOSPEROUS NEW year is the Davis agent; join the happy throng; postal puts you next DAVIS SOAP WORKS, 596 Davis Building, Chicago. Building, Chicago.

MONEY PROPOSITION. DO YOU want to own a mail order business— be independent—your own boss? Would you manage an agency for me in your vincinty or else-where? All printed matter furnished for one-half the profits. Write for particulars. HAZEN A. HORTEN, Dept. 148, Tekonsha, Mich.

Dept. 14s. Tekonsha, Mich.

WE WANT TO START ONE GOOD merchant or salesman in each town in the merchant tailoring business. We furnish a big complete sample outfit free, no cheap folder or catalogue, but 5e9 large-size samples, claborate fashion portfolio and every accessory. No experiere necessary proats \$5 to \$15 a day. Unlimited possibilities. Write at once for exclusive seelling agency. DEPT. 65, McCALL, Salesmanager, Lock Box 483, Chicago.

183, Chicago.

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AGENTS.—BIG MONEY, 2ex24, FRAMed religious, art and largest selling negro pictures; completely framed, 12c. Portraits, frames, pillow tops lowest prices; 20 days' credit. Catalogue free. PEOPLE'S PORTRAIT CO., Station U. Chicago, III.

WE PAY \$80 A MONTH SALARY AND furnish rig and all expenses to in-troduce guaranteed poultry and stock powders; outlit free; new plan; steady work. BIGLER CO., X 580, Springfield, Ill. Springfield, III.

AGENTS \$25 WEEKLY SELLING OUR
new inverted gas burners; also kerosene mantle burners; fastest money
makers on market; particulars free.
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makers on market; particulars free. SIMPLEX GASLIGHT CO. New York. SELLS LIKE HOT CAKES: NEW laundry wax; perfumes clothes with lasting violet perfume; working outfat 4 cents; new offer. PERFUME. GLOSS, 13 Water Street, New York.

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NO COMPETITION, BIG SALES, large profits, not sold in stores, satisfaction guaranteed. Kwicksharp grinds any shape or size knife automatically. Housewives enthusiastic, buy on sight. Right kind of agents can get valuable appointment. Be the first in your territory. We back you up with extensive advertising, refer all inquiries and credit all sales to you. R. A. DECKER, Sales Mgr., 37 E. Twenty-eighth Street, New York City.

New York City.

AGENTS WANTED EVERYWHERE for easy selling \$5 proposition; \$25 daily easily made. Particulars free. LANE SPECIALTY CO., \$25 Flatbush Ave., Brooklyn, N. Y.

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rapidly dispiseing all other kinds.
We manufacture a complete line and
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"Farker sells cight first day."
Vaughn: "Your machine has merit,
Express six dozen." Free information. BlACKSTONE CO., 318 Meredith, Toledo, O.

AGENTS, OUR AIM IS TO HELP YOU to success, if you are reliable and will call on merchants in your terri-tory. Elegant side line, good com-missions, prompt remittances. MON-TEL MFG. CO.. Cincinnatt. Ohlo.

WELL: WELL: GREAT! GRAND! ONE inan's orders \$2,650 one month, profit \$1,650; Lowry reports: "Why, I actually believe I could sell this article bilindfolded and with a gag in ray mouth." Rouse up. Take hold. Experience unnecessary. Wonderful invention—a self-wringing mop. Quick sales; 150 per cent. profit. Investigate. Write to-day. U. S. MOP CO., 1478 Seiss Bldg., Toledo, Ohio.

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Every housewite buys. Big prouts,
Sells on signt. New article. Money
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EVERY MAN WHO WEARS A COLlar needs Lovett's "Slip-Easy" collar fastener and tie-slide: 250 per cent. profit; 25c, article. Big commissions. "Tie your tie without a tussle." Get perfect comfort, looks and fit. Going fast! See why. Sample, goldplated, 16c. Write to-day. LOVETT & CO., Beverly, Mass.

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